

Ideas into solutions . . .



New Frontier Solutions

Corporate Profile





New Frontier Solutions – Management Resultants

New Frontier Solutions, in short ***NFS***, is a Management Resultant firm. The word ‘Resultant’ expresses NFS’ philosophy to provide practical solutions to our clients’ needs. New Frontier Solutions achieves this by combining the strengths of hands-on consultancy, mathematical modeling, and the capabilities of IT. NFS takes the ‘quantitative approach’ to enable our clients to meet their challenges. We are often described by our clients as a Decision Technology Firm. This is a label that NFS proudly embraces. New Frontier Solutions’ core business is to assist our clients with the exact formulation of decision-problems and to help them solving these business problems, taking into account the available budget, resources, time frame and other criteria that are relevant.



In practice, the New Frontier Solutions approach works as follows:

- With our in-house developed toolkit NFS measures a company’s performance;
- Focus is both on revenue and on efficiency (business processes);
- In the consulting phase New Frontier Solutions formulates the client’s Decision Problems;
- NFS extracts the bottle-necks and formulate them in sound manageable challenges;
- New Frontier Solutions gives special attention to those areas of a client’s business where insufficient historic data is available. Over time, NFS has developed its unique methodology to satisfactorily handle those situations;

For more than 5 years, New Frontier Solutions has helped a large number of reputable companies solving their business problems in different areas, mostly in the financial, oil & gas and logistics industry. Examples:

- Development and implementation of a **Risk Based Pricing** model and **SME Credit Scoring** model to assess and serve clientele at two cooperating Asian banks;
- NFS developed a **Decision Support Tool** for a bank while advising on its swap strategy in order to minimize the bank's interest rate risk;
- New Frontier Solutions assisted in determining the credit worthiness of a Bank's loan applicants through developing a **SME Credit Scoring model**;
- Modeling in the area of **SME Credit Scoring, credit-, market - and operational risk**. NFS has guided clients to set up and implement the models within the framework of **BASEL II compliance**;
- We advise Oil companies on fast and **efficient oil rig moves** in the highlands of Papua New Guinea;
- NFS advised on **logistics optimization** of empty container movements for a container line;
- For more examples, see www.nfs-asia.com

In summary: New Frontier Solutions differs from other consulting firms in the sense that NFS combines industry experts' knowledge, advanced mathematical modeling, and the power of modern IT-tools, while taking a quantitative approach. Understanding and managing the business boils down to your

capability to measure your performance, to quantify the impact of bottle-necks on your overall profit and risk and to quantify the impact of the proposed business solutions.



Contact us

If you would like to know more about who we are, what we do and which services we provide, please do not hesitate to visit our website www.nfs-asia.com or contact us at one of the following addresses;

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